

Fidelity National Title Group  
 South Santa Barbara County

# Price Report January 2017

## SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Jan-17	121	\$1,248,504	-28%	\$860,000	-14%	49
Jan-16	114	\$1,728,102	9%	\$999,000	18%	56
Jan-15	123	\$1,584,400	-18%	\$850,000	-7%	48
Jan-14	107	\$1,938,163	84%	\$914,000	32%	49
Jan-13	131	\$1,051,618	2%	\$695,000	7%	36
Jan-12	113	\$1,031,000	10%	\$652,000	4%	27

## SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-17	58	\$1,020,500	-20%	\$837,671	-17%
Jan-16	53	\$1,268,500	11%	\$1,005,000	10%
Jan-15	58	\$1,138,724	4%	\$913,250	-6%
Jan-14	60	\$1,093,633	63%	\$968,500	62%
Jan-13	58	\$671,914	-16%	\$599,500	-18%
Jan-12	53	\$798,000	4%	\$735,000	17%

## MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-17	13	\$3,344,462	-12%	\$2,250,000	-29%
Jan-16	28	\$3,790,982	-11%	\$3,167,500	-21%
Jan-15	16	\$4,269,500	67%	\$3,995,250	85%
Jan-14	15	\$2,562,300	-7%	\$2,165,000	-12%
Jan-13	19	\$2,769,526	0%	\$2,450,000	36%
Jan-12	17	\$2,764,706	5%	\$1,800,000	-15%

## HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-17	4	\$2,581,250		\$2,737,500	
Jan-16		NO SALES REPORTED			n/a
Jan-15	1	\$5,900,000	30%	\$5,900,000	30%
Jan-14	2	\$4,537,500	121%	\$4,537,500	129%
Jan-13	3	\$2,053,000	12%	\$1,984,000	9%
Jan-12	2	\$1,825,000	14%	\$1,825,000	14%

## GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-17	30	\$715,950	-12%	\$726,500	-2%
Jan-16	22	\$809,159	11%	\$739,000	0%
Jan-15	30	\$730,138	3%	\$737,500	14%
Jan-14	25	\$707,300	-7%	\$645,000	-2%
Jan-13	39	\$758,256	59%	\$660,000	40%
Jan-12	28	\$475,929	-41%	\$470,500	-22%

## CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-17	14	\$743,571	16%	\$689,500	28%
Jan-16	11	\$640,545	0%	\$539,000	-7%
Jan-15	10	\$637,950	10%	\$580,000	-13%
Jan-14	3	\$582,500	5%	\$670,000	24%
Jan-13	7	\$556,929	-7%	\$540,500	10%
Jan-12	9	\$600,278	43%	\$490,000	38%

## SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jan-17	2	\$975,000	n/a	\$975,000	n/a
Jan-16		NO SALES REPORTED			
Jan-15	2	\$7,375,000	864%	\$7,375,000	864%
Jan-14	2	\$765,000	-51%	\$765,000	-38%
Jan-13	4	\$1,553,750	211%	\$1,227,500	201%
Jan-12	4	\$499,000	-56%	\$408,000	-64%

Fidelity National Title Group  
 South Santa Barbara County

# Price Report February 2017

## SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Feb-17	112	\$1,372,808	-22%	\$991,500	4%	56
Feb-16	110	\$1,766,727	3%	\$954,500	12%	53
Feb-15	99	\$1,720,298	63%	\$850,000	12%	39
Feb-14	102	\$1,057,569	-5%	\$759,000	5%	28
Feb-13	130	\$1,116,381	39%	\$721,500	17%	38
Feb-12	100	\$804,940	-20%	\$617,500	-12%	21
Feb-11	88	\$1,011,669	-28%	\$700,000	-3%	27

## GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Feb-17	25	\$924,300	26%	\$790,000	16%
Feb-16	20	\$736,375	15%	\$679,750	6%
Feb-15	22	\$640,091	-15%	\$644,000	-8%
Feb-14	27	\$755,630	-6%	\$699,000	-1%
Feb-13	29	\$807,483	34%	\$709,000	23%
Feb-12	29	\$601,862	-3%	\$575,000	-1%
Feb-11	18	\$623,417	-65%	\$580,500	-11%

## SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Feb-17	56	\$1,211,205	6%	\$1,022,500	9%
Feb-16	64	\$1,141,039	-10%	\$939,250	5%
Feb-15	47	\$1,266,032	46%	\$896,000	16%
Feb-14	58	\$864,414	15%	\$772,500	12%
Feb-13	70	\$750,771	12%	\$689,500	11%
Feb-12	47	\$672,745	-33%	\$620,000	-23%
Feb-11	47	\$1,007,989	20%	\$810,000	17%

## CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Feb-17	11	\$938,636	20%	\$804,000	62%
Feb-16	5	\$783,100	-51%	\$496,000	-35%
Feb-15	8	\$1,611,438	59%	\$762,500	23%
Feb-14	6	\$1,011,417	-53%	\$618,500	2%
Feb-13	10	\$2,143,750	236%	\$604,500	3%
Feb-12	7	\$638,829	-14%	\$585,000	-8%
Feb-11	11	\$743,091	12%	\$635,000	20%

## MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Feb-17	15	\$2,700,533	-47%	\$2,536,000	-37%
Feb-16	17	\$5,052,294	40%	\$4,000,000	66%
Feb-15	14	\$3,610,036	15%	\$2,410,000	22%
Feb-14	9	\$3,148,667	20%	\$1,975,000	-1%
Feb-13	17	\$2,621,176	77%	\$2,000,000	33%
Feb-12	11	\$1,479,409	-12%	\$1,500,000	-1%
Feb-11	10	\$1,688,250	-55%	\$1,522,500	-26%

## SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Feb-17	3	\$1,532,167	59%	\$1,160,000	21%
Feb-16	1	\$961,500	-79%	\$961,500	-79%
Feb-15	2	\$4,484,750	206%	\$4,484,750	206%
Feb-14	2	\$1,463,750	25%	\$1,463,750	25%
Feb-13	2	\$1,175,500	222%	\$1,175,500	222%
Feb-12	1	\$365,000	-22%	\$365,000	-73%
Feb-11	2	\$466,000	-50%	\$1,350,000	35%

## HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Feb-17	2	\$3,695,000	n/a	\$3,695,000	n/a
Feb-16	2	\$5,910,000	5%	\$5,910,000	113%
Feb-15	4	\$5,603,750	n/a	\$2,777,500	n/a
Feb-14	0	n/a	n/a	n/a	n/a
Feb-13	0	n/a	n/a	n/a	n/a
Feb-12	3	\$2,153,333	32%	\$2,000,000	23%
Feb-11	0	n/a	n/a	n/a	n/a

# Fidelity National Title Group

## South Santa Barbara County

### Price Report March 2017

#### SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Mar-17	143	\$1,469,031	0%	\$900,000	-8%	63
Mar-16	135	\$1,474,726	3%	\$985,000	16%	67
Mar-15	199	\$1,432,784	10%	\$850,000	0%	83
Mar-14	122	\$1,302,754	9%	\$850,500	17%	43
Mar-13	170	\$1,196,036	8%	\$727,000	14%	52
Mar-12	171	\$1,104,322	-14%	\$640,000	-2%	45

#### SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Mar-17	71	\$1,229,092	8%	\$1,000,000	-4%
Mar-16	71	\$1,138,662	-5%	\$1,050,000	12%
Mar-15	101	\$1,196,465	-2%	\$940,000	-1%
Mar-14	61	\$1,226,426	43%	\$949,000	33%
Mar-13	78	\$859,288	8%	\$712,000	11%
Mar-12	83	\$796,090	1%	\$640,000	-2%

#### MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Mar-17	16	\$3,135,875	-4%	\$2,312,500	-11%
Mar-16	20	\$3,261,225	-2%	\$2,612,500	15%
Mar-15	22	\$3,322,182	45%	\$2,275,000	17%
Mar-14	14	\$2,284,536	-29%	\$1,940,000	-16%
Mar-13	22	\$3,240,182	-4%	\$2,316,600	69%
Mar-12	24	\$3,386,521	-29%	\$1,370,000	-53%

#### HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Mar-17	3	\$3,372,167	-43%	\$2,800,000	n/a
Mar-16	1	\$5,900,000	115%	\$5,900,000	115%
Mar-15	2	\$2,747,500	-54%	\$2,747,500	n/a
Mar-14	2	\$5,943,250	80%	\$5,943,250	143%
Mar-13	6	\$3,305,500	n/a	\$2,444,000	n/a
Mar-12	NO SALES REPORTED				

#### GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Mar-17	35	\$866,386	14%	\$703,000	-4%
Mar-16	26	\$756,692	2%	\$734,000	6%
Mar-15	42	\$739,714	11%	\$691,500	4%
Mar-14	33	\$665,061	-2%	\$662,000	3%
Mar-13	43	\$680,640	52%	\$640,000	23%
Mar-12	43	\$448,015	-21%	\$520,000	-11%

#### CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Mar-17	18	\$1,888,000	7%	\$915,000	18%
Mar-16	14	\$1,762,964	67%	\$772,500	18%
Mar-15	21	\$1,054,286	54%	\$655,000	14%
Mar-14	7	\$685,857	27%	\$575,000	36%
Mar-13	18	\$540,683	-32%	\$423,500	-31%
Mar-12	13	\$789,769	32%	\$615,000	16%

#### SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Mar-17	NO SALES REPORTED				
Mar-16	1	\$1,570,000	-60%	\$1,570,000	65%
Mar-15	7	\$3,945,714	88%	\$950,000	-7%
Mar-14	4	\$2,098,750	-46%	\$1,022,500	-74%
Mar-13	4	\$3,900,000	302%	\$3,900,000	278%
Mar-12	6	\$970,417	-54%	\$1,030,750	-16%

# Fidelity National Title Group

## South Santa Barbara County

### Price Report April 2017

#### SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Apr-17	148	\$1,320,041	2%	\$960,500	1%	699
Apr-16	151	\$1,289,308	-5%	\$949,000	20%	68
Apr-15	187	\$1,351,294	-4%	\$790,000	-1%	66
Apr-14	168	\$1,412,485	25%	\$799,000	1%	68
Apr-13	173	\$1,127,240	13%	\$790,000	23%	58
Apr-12	153	\$996,572	-17%	\$640,000	-9%	36

#### SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Apr-17	80	\$1,218,900	1%	\$1,002,500	4%
Apr-16	90	\$1,255,722	22%	\$976,500	23%
Apr-15	93	\$1,026,355	-9%	\$795,000	-17%
Apr-14	84	\$1,133,696	28%	\$954,500	20%
Apr-13	80	\$884,000	13%	\$796,500	10%
Apr-12	68	\$785,213	-8%	\$724,500	4%

#### MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Apr-17	17	\$3,021,912	13%	\$2,405,000	21%
Apr-16	15	\$2,681,267	-32%	\$1,979,000	6%
Apr-15	22	\$3,965,886	27%	\$1,872,500	-33%
Apr-14	20	\$3,115,100	-7%	\$2,815,000	27%
Apr-13	22	\$3,357,386	24%	\$2,222,500	14%
Apr-12	20	\$2,715,550	7%	\$1,950,000	1%

#### HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Apr-17	1	\$1,833,500	-65%	\$1,833,500	-65%
Apr-16	1	\$5,175,000	14%	\$5,175,000	10%
Apr-15	4	\$4,556,625	47%	\$4,685,000	44%
Apr-14	3	\$3,103,333	160%	\$3,250,000	172%
Apr-13	1	\$1,193,000	NA	\$1,193,000	NA
Apr-12	NO SALES REPORTED				

#### GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Apr-17	39	\$895,938	9%	\$862,000	14%
Apr-16	31	\$800,516	4%	\$750,000	-3%
Apr-15	45	\$772,311	25%	\$775,000	23%
Apr-14	42	\$618,024	-13%	\$630,000	-1%
Apr-13	53	\$706,509	19%	\$638,000	20%
Apr-12	55	\$595,191	-5%	\$530,000	-7%

#### CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Apr-17	11	\$882,409	37%	\$600,000	-1%
Apr-16	12	\$646,292	2%	\$604,000	19%
Apr-15	21	\$630,738	-57%	\$509,000	-23%
Apr-14	11	\$1,455,727	153%	\$660,000	4%
Apr-13	11	\$574,273	24%	\$636,500	46%
Apr-12	6	\$462,833	-17%	\$434,750	-19%

#### SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Apr-17	NO SALES REPORTED				
Apr-16	3	\$2,401,667	60%	\$1,850,000	23%
Apr-15	2	\$1,499,500	-58%	\$1,499,500	-31%
Apr-14	8	\$3,560,625	290%	\$2,162,500	115%
Apr-13	6	\$912,500	-62%	\$1,005,000	-30%
Apr-12	3	\$2,402,500	-22%	\$1,445,000	-53%

Fidelity National Title Group  
 South Santa Barbara County

Price Report May 2017

SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
May-17	164	\$1,523,168	9%	\$1,015,000	7%	83
May-16	175	\$1,396,740	1%	\$945,000	0%	82
May-15	204	\$1,376,336	4%	\$944,500	9%	91
May-14	185	\$1,318,281	9%	\$865,000	8%	77
May-13	228	\$1,210,844	-1%	\$801,000	18%	75
May-12	214	\$1,224,860	6%	\$680,000	-7%	67

GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
May-17	21	\$652,905	-20%	\$664,000	-14%
May-16	44	\$812,136	3%	\$775,000	5%
May-15	52	\$790,875	10%	\$735,000	5%
May-14	44	\$720,989	-3%	\$702,500	6%
May-13	46	\$739,783	24%	\$661,000	18%
May-12	56	\$595,366	26%	\$559,000	6%

SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
May-17	100	\$1,245,875	11%	\$1,015,000	2%
May-16	86	\$1,124,831	5%	\$990,500	1%
May-15	106	\$1,069,575	-11%	\$981,000	12%
May-14	102	\$1,202,985	33%	\$875,000	7%
May-13	114	\$902,544	17%	\$814,500	24%
May-12	87	\$772,736	-6%	\$655,000	-6%

CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
May-17	14	\$1,315,899	-15%	\$1,612,500	122%
May-16	15	\$1,540,700	117%	\$725,000	5%
May-15	12	\$710,750	-9%	\$688,750	2%
May-14	9	\$780,667	8%	\$675,500	5%
May-13	21	\$722,762	5%	\$644,000	53%
May-12	20	\$688,400	6%	\$422,000	-32%

MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
May-17	25	\$3,484,200	12%	\$3,200,000	35%
May-16	26	\$3,112,481	-26%	\$2,377,500	-45%
May-15	23	\$4,222,696	49%	\$4,300,000	103%
May-14	23	\$2,832,630	-7%	\$2,115,000	-9%
May-13	36	\$3,054,375	-1%	\$2,325,000	24%
May-12	38	\$3,096,566	2%	\$1,875,000	-30%

SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
May-17	1	\$1,325,500	n/a	\$1,325,500	n/a
May-16	NO SALES REPORTED				
May-15	5	\$1,517,200	-37%	\$1,600,000	4%
May-14	6	\$2,410,833	-1%	\$1,537,500	17%
May-13	8	\$1,013,250	-58%	\$795,000	-39%
May-12	10	\$2,429,700	15%	\$1,312,500	14%

HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
May-17	2	\$1,930,500	-19%	\$1,930,500	-12%
May-16	3	\$2,391,667	-9%	\$2,200,000	-12%
May-15	3	\$2,633,333	-6%	\$2,500,000	-11%
May-14	1	\$2,812,500	8%	\$2,812,500	8%
May-13	2	\$2,595,000	34%	\$2,595,000	30%
May-12	3	\$1,939,000	-1%	\$2,002,000	14%

# Fidelity National Title Group

## South Santa Barbara County

### Price Report June 2017

#### SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Jun-17	209	\$1,463,577	9%	\$1,072,500	19%	118
Jun-16	173	\$1,337,512	-1%	\$900,000	0%	73
Jun-15	182	\$1,357,423	-13%	\$904,500	-5%	80
Jun-14	150	\$1,555,970	41%	\$950,000	19%	69
Jun-13	178	\$1,102,688	9%	\$800,500	21%	63
Jun-12	204	\$1,011,299	-9%	\$662,500	-15%	60
Jun-11	133	\$1,110,876	13%	\$782,000	14%	42

#### GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jun-17	55	\$934,782	3%	\$876,500	16%
Jun-16	43	\$905,709	4%	\$754,000	-1%
Jun-15	43	\$874,756	6%	\$758,500	-1%
Jun-14	40	\$824,438	-1%	\$764,500	6%
Jun-13	39	\$835,269	29%	\$720,000	35%
Jun-12	46	\$648,609	5%	\$532,500	-13%
Jun-11	27	\$618,111	-16%	\$610,000	-10%

#### SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jun-17	106	\$1,244,542	1%	\$1,124,750	17%
Jun-16	86	\$1,234,500	10%	\$960,000	-2%
Jun-15	92	\$1,120,179	0%	\$977,500	3%
Jun-14	69	\$1,120,406	20%	\$950,000	1%
Jun-13	92	\$931,000	18%	\$940,000	45%
Jun-12	119	\$790,769	-1%	\$650,000	-9%
Jun-11	77	\$801,006	-12%	\$715,000	8%

#### CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jun-17	23	\$1,590,370	60%	\$815,000	10%
Jun-16	22	\$994,114	23%	\$742,500	4%
Jun-15	18	\$809,250	-44%	\$712,500	28%
Jun-14	8	\$1,440,375	182%	\$554,750	16%
Jun-13	16	\$511,156	-59%	\$476,500	-32%
Jun-12	8	\$1,247,875	131%	\$705,000	43%
Jun-11	6	\$540,083	-4%	\$492,500	24%

#### MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jun-17	21	\$3,599,690	21%	\$2,800,000	10%
Jun-16	16	\$2,979,750	-7%	\$2,545,000	-9%
Jun-15	26	\$3,220,250	-10%	\$2,787,250	-23%
Jun-14	23	\$3,584,696	44%	\$3,620,000	57%
Jun-13	21	\$2,487,571	10%	\$2,300,000	27%
Jun-12	23	\$2,267,739	3%	\$1,810,000	-19%
Jun-11	19	\$2,211,498	-8%	\$2,222,000	-3%

#### SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jun-17	No SALES REPORTED				
Jun-16	2	\$3,225,000	27%	\$3,225,000	27%
Jun-15	1	\$2,532,000	-31%	\$2,532,000	90%
Jun-14	5	\$3,676,800	295%	\$1,330,000	41%
Jun-13	6	\$931,000	-58%	\$940,000	-27%
Jun-12	4	\$2,233,750	-1%	\$1,282,500	39%
Jun-11	4	\$2,248,750	246%	\$920,000	42%

#### HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jun-17	4	\$2,595,250	13%	\$2,595,000	48%
Jun-16	5	\$2,303,000	-45%	\$1,750,000	-51%
Jun-15	3	\$4,185,000	91%	\$3,600,000	56%
Jun-14	4	\$2,495,000	14%	\$2,150,000	-7%
Jun-13	4	\$2,192,500	-28%	\$2,305,000	21%
Jun-12	4	\$1,921,000	-37%	\$1,924,500	1%
Jun-11	4	\$3,058,750	-37%	\$1,912,500	-61%

# Fidelity National Title Group

## South Santa Barbara County

### Price Report July 2017

#### SOUTH COUNTY

Date	Sales	Avg. Price	%Change	Median Price	% Change	>1 Million
Jul-17	152	\$1,451,404	5%	\$930,000	3%	68
Jul-16	147	\$1,388,010	5%	\$899,000	2%	62
Jul-15	188	\$1,323,397	-6%	\$878,000	7%	66
Jul-14	169	\$1,401,769	38%	\$820,000	3%	63
Jul-13	186	\$1,012,774	-16%	\$797,000	13%	58
Jul-12	201	\$1,206,144	10%	\$707,500	-5%	63
Jul-11	141	\$1,101,270	-10%	\$745,000	1%	51

#### GOLETA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jul-17	36	\$873,000	13%	\$817,500	11%
Jul-16	41	\$771,366	0%	\$739,000	-4%
Jul-15	61	\$770,958	2%	\$769,000	21%
Jul-14	45	\$754,100	13%	\$637,500	-7%
Jul-13	46	\$669,304	-3%	\$682,000	30%
Jul-12	42	\$692,800	-4%	\$524,750	-15%
Jul-11	33	\$723,197	-4%	\$619,000	n/a

#### SANTA BARBARA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jul-17	75	\$1,140,920	-2%	\$945,000	-4%
Jul-16	66	\$1,159,886	7%	\$982,500	4%
Jul-15	89	\$1,089,000	9%	\$944,000	14%
Jul-14	72	\$996,486	6%	\$824,500	4%
Jul-13	93	\$937,242	-10%	\$795,000	21%
Jul-12	113	\$1,041,500	24%	\$655,000	-10%
Jul-11	66	\$836,894	-13%	\$726,250	-3%

#### CARPINTERIA

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jul-17	21	\$1,564,976	11%	\$750,000	2%
Jul-16	14	\$1,412,429	68%	\$737,750	24%
Jul-15	13	\$838,846	17%	\$595,000	-22%
Jul-14	12	\$715,718	37%	\$762,500	39%
Jul-13	11	\$522,545	-12%	\$550,000	1%
Jul-12	13	\$591,385	-16%	\$545,000	-5%
Jul-11	11	\$704,818	40%	\$575,000	

#### MONTECITO

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jul-17	16	\$3,556,156	26%	\$3,219,000	29%
Jul-16	22	\$2,823,950	-46%	\$2,500,000	8%
Jul-15	16	\$5,278,321	31%	\$2,325,000	-26%
Jul-14	29	\$4,017,000	119%	\$3,150,000	88%
Jul-13	27	\$1,837,019	-33%	\$1,675,000	9%
Jul-12	27	\$2,741,759	19%	\$1,537,500	-7%
Jul-11	23	\$2,294,587	-37%	\$1,645,000	-36%

#### SUMMERLAND

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jul-17	1	\$1,662,500	-8%	\$1,662,500	-8%
Jul-16	2	\$1,802,500	64%	\$1,802,500	86%
Jul-15	6	\$1,101,833	28%	\$970,000	25%
Jul-14	4	\$862,500	-39%	\$777,500	-39%
Jul-13	5	\$1,418,200	129%	\$1,270,000	105%
Jul-12	2	\$620,000	-26%	\$620,000	-38%
Jul-11	3	\$840,000	-26%	\$995,000	-13%

#### HOPE RANCH

Date	Sales	Avg. Price	Price Change	Median Price	Price Change
Jul-17	3	\$3,462,333	16%	\$3,387,500	13%
Jul-16	2	\$2,987,500	-38%	\$2,987,500	-38%
Jul-15	2	\$4,847,750	150%	\$4,847,750	179%
Jul-14	5	\$1,940,000	-3%	\$1,740,000	7%
Jul-13	4	\$1,996,500	-59%	\$1,630,500	-33%
Jul-12	6	\$4,879,833	43%	\$2,437,500	-34%
Jul-11	3	\$3,416,667	97%	\$3,700,000	113%